

Associate in Risk Management (ARM)



Considerations for Safety Professionals pursuing the ARM Designation

Lessons Learned - Kevin Earp, M.S., ARM

Why Earp pursued an Associate in Risk Management (ARM) Designation first as opposed to a CSP.

- Enterprise Risk Management movement
- Public Education Sector – Safety typically is a component of a Risk Management organizational structure
- Outside Auditors - suggested Safety Dept. should report to the Finance Department as a component part of Risk Management Function
- Competition: Thought he could get an ARM before Dan could get a CSP

ARM Series of Courses

ARM 54

Risk Management Principles and Practices

ARM 55

Risk Assessment and Treatment

ARM 56

Risk Financing

Risk Management Quadrants



Earp's Timeline for obtaining the ARM

Projected Timeline

- Projected Goal of 6 months to achieve ARM Designation.
- Researching ARM in 2007
- Finally Bought the Book
- ARM 54 Book - Nov. 14, 2012
- *****Curriculum & tests Revised - effective January 2013.

Actual Timeline

- ARM 54 Test Nov. 2013
- ARM 55 Test March 2014
- ARM 56 Test Dec. 2014
- Actual Duration - 13 months

(not counting the 7 years of procrastination)

Research the ARM Program and Purchase (or acquire) ARM Books

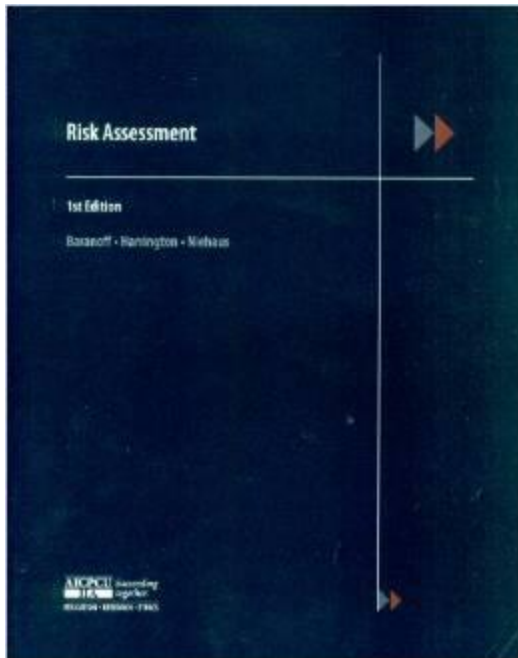


<http://www.theinstitutes.org/>

Website includes a “How to Prepare
for Institutes Exams” Handbook

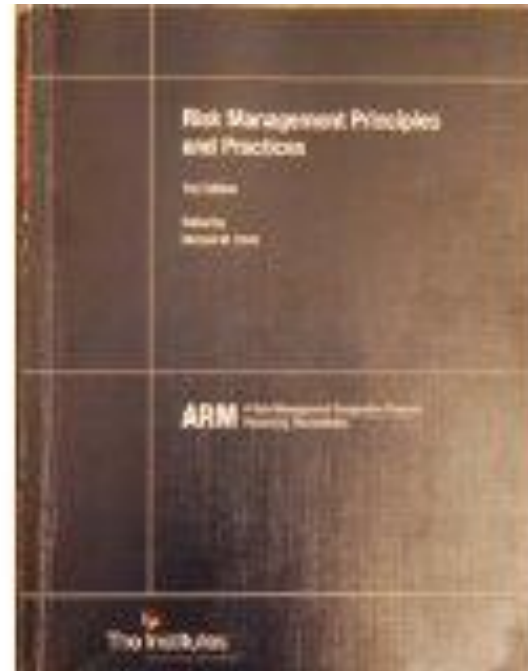
Beware of Older Book Versions

Older versions



Correct Versions

Edited by Michael W. Elliott
OCTOBER 2012



ARM 54

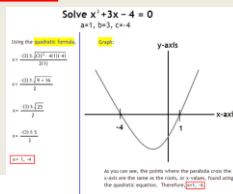
Risk Management Principles and Practices

Chapters:

- 1- Risk Assessment and Treatment
- 2 - Risk Management Standards
- 3 – Hazard Risk
- 4 - Operational, Financial, Strategic Risk
- 5 - Risk Management Framework & Process
- 6 – Risk Identification
- 7 – Risk Analysis
- 8 – Risk Treatment
- 9 - Financial Statement Risk Analysis
- 10 - Capital Investment & Financial Risk
- 11- Monitoring and Reporting

Lesson Learned - Formula Tab!

(Net Present value, etc.)



ARM 55

Risk Assessment and Treatment

Chapters:

- 1- Risk Assessment and Treatment
- 2- Root Cause Analysis
- 3 - Business Continuity Management
- 4- **Physical Property Risks**
- 5 - **Intellectual Property, Reputation**
- 6 - **Legal, and Regulatory Risk**
- 7 - **Management Liability**
- 8 – Human Resources Risk
- 9 – Environmental Risk
- 10 – **Crime and Cyber Risk**
- 11 - Fleet Risk

ARM 56

Risk Financing

Chapters:

- 1 - Introduction to Risk Financing
- 2 - **Estimating Hazard Risk**
- 3 – Transferring through Insurance
- 4 - **Self-Insurance Plans**
- 5 - Retrospective Rating Plans
- 6 – **Reinsurance**
- 7 - **Captive Insurance**
- 8 - Contractual Risk Transfer
- 9 - Transferring Financial Risk
- 10 – **Capital Markets**
- 11 – Allocation Costs of Hazard Risk

Seemed to be more Applied questions than previous tests



Read a couple of ARM 54 Chapters to use as a gauge for study time requirements

- 11 Chapters per each book (33 Total chapters)
- Educational Objectives
- Terms and Key Phrases
- Chapter Summary



Schedule the ARM 54 test

It is not a requirement to take ARM 54 first however it is a foundational course.

Register for a Test

Institutes' exams can be taken during the following testing windows:

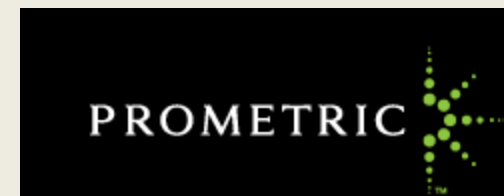
- January 15–March 15
- April 15–June 15
- July 15–September 15
- October 15–December 15



Register for a Specific Date

PROMETRIC TESTING CTR

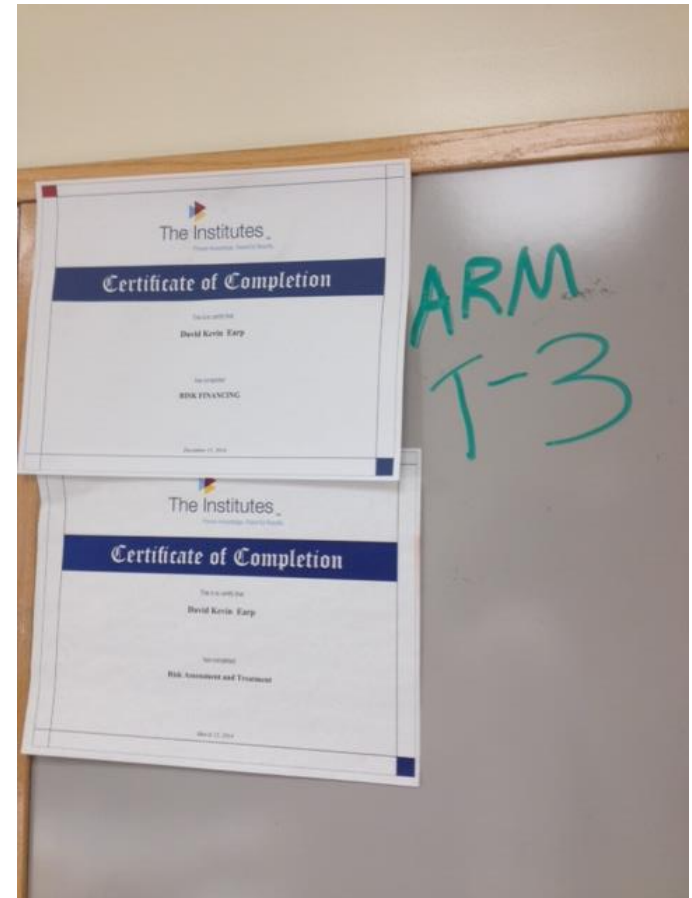
- 2815 Coliseum Centre Drive
Bldg 6 Suite 160
CHARLOTTE, NC
357 6121
- <https://www.prometric.com/en-us/Pages/home.aspx>



Time Management and Motivation

Establish a Timeline and Goal - Then stick to it!

- ✓ ARM 2014! – (My password)
- ✓ Part of Employee Professional Development Plan
- ✓ Daily Countdown
- ✓ Find a “Personal Library”



ARM Study Group

Associate in Risk Management (ARM) Study Group

Separate Webinars For Each Section:

- <http://armstudygroup.com>
- Free to ASSE Members
- Webinar classes recorded
- Listen to anytime



Erike Young (Center)

ASSE's 2012 Edgar Monsanto Queeny Safety Professional of the Year

- ARM 54
- ARM 55
- ARM 56

- ERM - separate designation
- RMPE 52 - separate designation

- 11 week courses (at your pace)
- Test Taking Tips
- Teaches “20,000 foot level”

Examples of Study Guides

Keir Success.com

- http://www.keirsuccess.com/ARM-Associate-in-Risk-Management_2
- On-line Practice Test Access
- The practice questions that Keir provides are very close to the national exam and in the same style as the national exam.



Q QUIZLET

- <http://quizlet.com/>
- Create your own Tests
- Use other peoples Tests
- Interactive Game Formats
- Great help in recognizing test definitions

Comparison of CSP and ARM

(Fees are Ballpark)

CSP Certification

- Tests Two (2)
- Test Fees \$ 700
- Books Varies
- Annual Renewal \$ 150
- CEU Maintenance 15 / 5 yrs

Optional

- Bowen Course \$ 1150
- BCSP Practice Test \$200
- Other Programs Courses available

ARM Designation

- Tests Three (3) + Ethics
- Test Fees \$600 (early)
- Books \$400 (new)
- Annual Renewal \$ 0
- CEU Maintenance None

Optional

- ARM Study Group \$ 0
- Keir Books/ Test \$ 200
- Quizlet \$0
- Other Programs Courses available

Testing and Grading for ARM Series

- 3 Exams - 75 questions each (150 Questions)
- 2 hours to complete for each (6 hours of Testing)
- (Segment Test Option – 3 Tests per Book (equals 12 total tests!)
 - Passing score is 70% or higher
 - You can miss 22 questions and still pass the exam
 - 53 questions simple/core questions; **22 applied questions**
 - **Applied questions address several chapters based upon a scenario**

The



Testing Experience

- Leave your belongings in your car
- Bring an ID (*"where are your papers?"*)
- Everything else goes in a locker
- Roll up your sleeves, pant legs
- Who is that lady who keeps sneaking up on me?



Test Results

- Timer winding down
- Stress of pushing the Button!



-OR-



Percentage of Candidates passing Each Test

ARM 54

Risk Management Principles and Practices 74.6%

ARM 55

Risk Assessment and Treatment 79.4%

ARM 56

Risk Financing 80.8%

So, I Passed all the Tests Where are my Credentials ?



Now they make me take another Test!

*****After passing all Tests you will receive an Email confirming you can use the ARM designation.**

“Ethical Guidelines for Insurance Professionals”

- 9 Chapters
- About 6 hours Study Time
- 50 Questions – Mostly applied questions - somewhat challenging
- I recommend taking the Ethics exam first - to get use to applied question format.
- No Cost

Ethical Guidelines for Insurance Professionals – Ethics 311 2.4

- “Aspiring to be a professional often requires personal sacrifice.”
 - “The long hours spent in training and educational programs require time away from family or recreational pursuits.”
 - “There is often a financial cost as well in the fees for educational programs and exams.”